

# **Sell Yourself In Any Interview : Use Proven Sales Techniques To Land Your Dream Job : Use Proven Sales Techniques To Land Your Dream Job - Oscar Adler**

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Winning techniques that make you shine when your career is on the line Behind every question, an interviewer is really thinking, What will you do for me? Sell Yourself in Any Interview teaches you to translate your personal features (skills, experience, education, background) into direct benefits that meet the specific needs of the interviewer. This results-oriented workbook teaches the strategies employed by successful salespeople, such as being an excellent listener, asking questions skillfully, and delivering outstanding benefits. Author: Adler, Oscar Publisher: McGraw-Hill Illustration: N Language: ENG Title: Sell Yourself in Any Interview: Use Proven Sales Techniques to Land Your Dream Job Pages: 00200 (MicrosoftReader.lit) / 00200 (Encrypted PDF) On Sale: 2008-05-09 SKU-13/ISBN: 9780071549097 Category: Business & Economics : Careers - Job Hunting

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