

# Auto Cons How To Buy An Automobile + Cars Related Ebook Gift

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This product is going for \$0.87. Normal retail value \$1.54. This collection contains the following products: ----- Auto Cons How To Buy An Automobile Without Getting Scammed ----- Who Else Wants To Know Every Dollar Saving Trick, Every Scam-Stopping Tip, And Every Must-Know Bit Of Information You Need When Buying A Car! Do you think you could beat a professional basketball player at his own game? For most of us, the answer is no. Think about that the next time you go to a car dealership... where you are dealing with a professional seller. From the moment you step out on the lot you are behind in experience... behind in industry knowledge... behind in salesmanship... to whom else but someone who sells for a living? The professional athlete of his field. The salesman. The person who makes his living by commission - and therefore tries to squeeze every dollar possible out of his victims. But now you can be prepared. Dont fall for his traps. Dont fall for his schemes. Make sure you spend the least money possible when purchasing your car. And do it with confidence now thanks to... ..Auto Cons - How To Buy An Automobile Without Getting Scammed! Are you looking to buy a car but dont want to pay more money then you have to? Then I am your ticket. The first thing you need to realize when going to a dealership to buy a car is this. The salesmans agenda is to make the best commission possible. Your agenda is to get the best deal possible. You must understand this mindset. In the lot of the dealership... ..Its You VS The Salesman! Most people are too naive to realize what is happening when they are being sold a car. They are not thinking like the salesman, who has been there every single day for the last umpteen years dealing with customers just like them. Most people just arent up to the challenge. But by golly, that wont be you. Because its my job to change that. Ive written down everything you need to research before you go the dealership. Everything you should bring with you. And written down all the likely lines you might here from the salesman... ..whose sole intention is to get as much money from your bank account as possible. Its all in my thoroughly researched, 30+ page ebook. And you can be reading it in mere minutes from now. But to warm up... ..here is just SOME of the information you will find inside: \* Why you should run if they ask you to resign your loan papers. \* Find out the difference between the dealers price and the

factory price - so that you know how much to offer. \* Find out when salesmen are desperate to sell cars and are much more willing to lower their prices to close the deal. \* Recognize numerous other scams such as the Factory Holdback Scam, Insurance Scam, Turnover Scam, and more. Get prepared before you get taken for thousands. \* 8 items to bring with you when purchasing a car if you want to make sure you get the best deal possible. \* Recognize who is really on the phone if someone calls in to compete with your offer. \* Find out why you should always pay deposits with your credit card - not with checks. \* Recognize Price Beating and I Wont Get Paid scams and learn to stay away. \* Why you should never wait until the last minute to buy a car... never! \* Find out why you should never offer any money for a car unless you already know the dealer cost. \* Understand how you can end up paying thousands more if you let the dealership help you get out making payments on your current cars loan. \* Find out when to consider if you should finance your loan through a credit union instead of the dealership. \* Learn when to use the words only if you put it in writing to save yourself from scams forced on you by pushy salesmen. \* Make sure the date that the salesman writes on your contract is correct before signing. Ill tell you why on... \* How to protect yourself from late payments when trading in car that still has money due. \* Recognize a legal way dealers are able to charge you an extra \$500 for doing next to nothing - and how you can avoid it. \* Learn the best way to find rebates and incentives to make sure you get the best deal possible. \* The source (that anyone can use) that is actually more powerful then the Kelley Blue Book and can save you thousands of dollars. \* Find out what you can bring with you to the dealership to lower your interest rates. \* One popular, yet false, belief that you should know about the invoice on your car. \* The magic formula to use when deciding the dollar amount of your first offer. \* Words and phrases to look out for when a salesman is trying to push you into making a purchase. \* 5 lines a salesman may give you to try to force a sale. Get ready for them before you are face to face with a professional seller. \* 9 money saving tips to swear by to avoid car refinance scams. \* Discover how to give yourself an edge on the dealer by finding the factory invoice to the car you want to purchase online. Ill show you were to find it. \* Learn to be cautious of No Payments for X months schemes. Ill show you what to do to protect yourself. \* Understand how the word etching can end up costing you \$900 if you dont know how to respond to the salesman. \* 6 deal-making tips to bring with you when negotiating with a salesman from the dealership. Theyre trained to get the best deal possible, you best prepare! \* Recognize when someone is trying to sneak one buy you if they insist on running a credit report... when youre not buying on credit. Theyre just

looking to squeeze out more money. \* Get the inside scoop on credit report scams dealerships pull to get more money out of the deal. \* Know exactly what to tell a salesman if he says he cant accept your check due to a high rate of bounced checks from your bank. Its a scam! \* Learn what an Extended Warranty really is before you tack it on to your price tag. It may not be what you think. \* 9 extra costs that the dealership will try to tack on after the deal has already been closed - along with the actual price it costs the dealership to offer these extras. ----- + YOUR SPECIAL RELATED CARS EBOOK GIFT ----- Buying And Maintaining A Car Made Easy ----- How To Choose And Buy A Car When you set out to buy a car, the first thing you want to do is research. Determine what kind of car you want, starting from whether you want a car, a minivan, or an SUV. Do you want a hybrid or electric car? A hybrid car has an electric motor as well as a gas motor, which definitely makes them more fuel efficient than a regular gas car. An electric car runs off a fuel cell- there are many new buses that run off fuel cells. In choosing a car, you want to think about reliability, prestige, cargo space, and perhaps color. It really depends on what is important to you and what you need. When you go to the dealership keep in mind the kind of car you want. A dealer might try to steer you towards a more expensive version of the car, or even a different car altogether if you are not specific about what you want. Dealers do not always have your best interests in mind, but they do want you to be happy, so if you stay firm, you will get what you want. You may want to consider whether you want to lease or buy a car, a decision which really depends on how often you buy a new car. A used car may also be the best choice for you, especially considering how quickly cars depreciate. A car that has been leased for 6 months can be worth considerably less than the same model year car that has been sitting on the lot. A two year old car can be much less expensive, while still being under warranty, as well as having many of the kinks worked out and any recalls having been done.

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