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sensible way including: = How to understand the basics of PPC and how it works in a nutshell = How to register for PPC advertising account and fund it = How to create a keyword list that is appropriate to your product = How to avoid become depressed and unmotivated because you start feeling overwhelmed when you end up paying for a keyword that does not work = How to know when you are over saturated with keywords and likely to do your business harm instead of good = How the way people search for information online can greatly impact your business and the negative or positive role that keywords can play = How to understand the mysteries of how Google algorithms relate to PPC and greatly impact how people search for information about your website = Why it is not a good idea to get too ambitious too quickly when it comes to choosing viral keyword phrases = Why it can take years to achieve top rankings if you decide to opt for free PPC techniques instead = How to determine whether or not a keyword is a "realistic" option for you when it comes to pulling in the big bucks = Why you do not need a massive number of visitors to your site and how you should be able to turn a profit on as little as ten visitors per day = How to define a "low competition" keyword and be able to still use it to bring unique targeted visitors to your site using a PPC campaign. = How to distinguish a keyword a "browser" would use as compared to a "buyer" = How to assess which ads are working for you and which ones are duds! ...and much, much more! In this Ebook I cover such topics as: = How to dominate a single keyword term so that it always will be yours and nobody else's = Why it might be of benefit to use several PPC programs rather than just concentrating on Google - this includes Mix, Quigg, SearchFeed and 7 Search = How to create a campaign that pleases Google which in the end will cost you a lot less = How to stipulate how much money you want to spend on any campaign and come up with a REALISTIC budget = How to write out advertising copy = How to create landing and squeeze pages that work with your campaign = How to set up an autoresponder account to collect visitor e-mail information and add it to your mailing g list = How to end up with a great Google "Quality Score" = How to ensure that the keywords on your web pages will please the Google bots and spiders so that you are ranked highly on the search engine pages = Why using too many keywords is not a good idea and why in this day and age "less is more" = How to create keyword phrases that match popular search terms that are used often by your potential customers = How to use Keyword Spy to take a look at the history of the success of a particular keyword you might be thinking of using = A list of the research tools that you must make part of your online marketing arsenal = How to use the Google Site Optimizer to test your website =

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