

So You Wanna Buy A Car

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Who Else Wants To Know Every Dollar Saving Trick, Every Scam-Stopping Tip, And Every Must-Know Bit Of Information You Need When Buying A Car! So You Wanna Buy A Car ? Things that you should know when buying a Car Do you think you could beat a professional basketball player at his own game? For most of us, the answer is no. Think about that the next time you go to a car dealership... where you are dealing with a professional seller. From the moment you step out on the lot you are behind in experience... behind in industry knowledge... behind in salesmanship... to whom else but someone who sells for a living? The professional athlete of his field. The salesman. The person who makes his living by commission - and therefore tries to squeeze every dollar possible out of his victims. But now you can be prepared. Dont fall for his traps. Dont fall for his schemes. Make sure you spend the least money possible when purchasing your car. And do it with confidence. Ladies and gentleman, let me present to you...
...How To Buy A Car Without Getting Ripped Off! Greetings Friend, Are you looking to buy a car but dont want to pay more money then you have to? Then I am your ticket. The first thing you need to realize when going to a dealership to buy a car is this. The salesmans agenda is to make the best commission possible. Your agenda is to get the best deal possible. You must understand this mindset. In the lot of the dealership... ..Its You VS The Salesman! Most people are too naive to realize what is happening when they are being sold a car. They are not thinking like the salesman, who has been there every single day for the last umpteen years dealing with customers just like them. Most people just arent up to the challenge. But by golly, that wont be you. Because its my job to change that. Ive written down everything you need to research before you go the dealership. Everything you should bring with you. And written down all the likely lines you might here from the salesman... ..whose sole intention is to get as much money from your bank account as possible. Its all in my thoroughly researched, 53 page report. And you can be reading it in mere minutes from now. But to warm up... ..here is just SOME of the information you will find inside: Understand that both you and the dealer are looking to get the better deal. (Page 6) Why you should run if they ask you to resign your loan papers. (Page 9) Find out the difference between the dealers price and the factory price - so that you know how much to offer. (Page 30) Find out when

salesmen are desperate to sell cars and are much more willing to lower their prices to close the deal. (Page 7) Recognize numerous other scams such as the Factory Holdback Scam, Insurance Scam, Turnover Scam, and more. Get prepared before you get taken for thousands. (Pages 46-47) 8 items to bring with you when purchasing a car if you want to make sure you get the best deal possible. (Pages 28-29) Recognize who is really on the phone if someone calls in to compete with your offer. (Page 44) Find out why you should always pay deposits with your credit card - not with checks. (Page 10) Recognize Price Beating and I Wont Get Paid scams and learn to stay away. (Pages 41-42) Why you should never wait until the last minute to buy a car... never! (Page 10) Find out why you should never offer any money for a car unless you already know the dealer cost. (Page 12) Understand how you can end up paying thousands more if you let the dealership help you get out making payments on your current cars loan. (Pages 21-22) Find out when to consider if you should finance your loan through a credit union instead of the dealership. (Page 15) Learn when to use the words only if you put it in writing to save yourself from scams forced on you by pushy salesmen. (Pages 17-18) Make sure the date that the salesman writes on your contract is correct before signing. Ill tell you why on... (Page 45) How to protect yourself from late payments when trading in car that still has money due. (Page 9) Recognize a legal way dealers are able to charge you an extra \$500 for doing next to nothing - and how you can avoid it. (Pages 18-19) Learn to look out for the words, As is when purchasing a car - Ill show you where to look. (Page 23) Discover how you can get a better deal by shopping during these 4 months. (Page 7) Learn the best way to find rebates and incentives to make sure you get the best deal possible. (Page 7) The source (that anyone can use) that is actually more powerful then the Kelley Blue Book and can save you thousands of dollars. (Page 8) Learn what to do when the finance manager starts throwing so many numbers at you that you cant keep them straight - hes doing it on purpose. (Pages 40-41) Find out what you can bring with you to the dealership to lower your interest rates. (Page 8) One popular, yet false, belief that you should know about the invoice on your car. (Page 30) Learn not to lie about your car before its too late. (Page 11) The magic formula to use when deciding the dollar amount of your first offer. (Pages 32-33) Words and phrases to look out for when a salesman is trying to push you into making a purchase. (Page 13) 5 lines a salesman may give you to try to force a sale. Get ready for them before you are face to face with a professional seller. (Pages 36-37) 9 money saving tips to swear by to avoid car refinance scams. (Pages 26-27) Discover how to give yourself an edge on the dealer by finding the

factory invoice to the car you want to purchase online. Ill show you were to find it. (Pages 30-32) Learn to be cautious of No Payments for X months schemes. Ill show you what to do to protect yourself. (Pages 42-43) Learn not to set yourself up as a monthly payment buyer, even if you are - a salesmen is likely to jump on you for the reasons here... (Page 38-39) Understand how the word etching can end up costing you \$900 if you dont know how to respond to the salesman. (Pages 14-15) 6 deal-making tips to bring with you when negotiating with a salesman from the dealership. Theyre trained to get the best deal possible, you best prepare! (Pages 35-36) Learn how to react to the No Cheaper Rate! and the Weve Got It! schemes before you get taken for hundreds or thousands more then you intended. (Pages 43-44) Recognize when someone is trying to sneak one buy you if they insist on running a credit report... when youre not buying on credit. Theyre just looking to squeeze out more money. (Pages 24-25) Get the inside scoop on credit report scams dealerships pull to get more money out of the deal. (Page 8) Know exactly what to tell a salesman if he says he cant accept your check due to a high rate of bounced checks from your bank. Its a scam! (Page 24) Learn what an Extended Warranty really is before you tack it on to your price tag. It may not be what you think. (Page 49) 9 extra costs that the dealership will try to tack on after the deal has already been closed - along with the actual price it costs the dealership to offer these extras. (Pages 51-52) And theres MUCH more - guaranteed!

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