

# Make Money On Ebay - The Simple Way

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PRESENTS MAKE MONEY ON EBAY - The Simple Way This ebook is a must for anyone selling on ebay, whether you are a beginner or want that extra advantage to get ahead of the competition Included in this ebook: About eBay If you're an absolute newbie to eBay, then you may want to read this to get a better understanding on how eBay works. Where to get things to sell Here I'll give details on the best places I find things to sell...and examples of some of my best sellers. Determining your prices Your price is one of the main things that determines whether you get any bids or not. Learn how to set the right price, where you're item will sell for maximum profit. Getting ready to post Before you post, there's a few things you need to do. From cleaning up used merchandise to scanning items, or taking pictures of your items. Just how do I post my Items anyway? Step by step instructions for posting your item, and inserting your pictures. When is the best time to start an auction? Here I'll discuss the best times to post an auction, and how to determine the length of days it should run. I'm not getting any bids...now what? So you've started your auction...but not getting any bids. You may need to tweak your description just a little bit. I'll show you how. OK the auction is over...how do I collect my money? What you need to know about sending invoices via e-mail..what the shipping cost is... and how to take payment with Credit Cards, even though you don't have a merchants account. Important things you NEED to know about shipping OK so your item is insured...but arrives broken to the seller...Oops. Insurance will pay for it, yet sometimes it takes up to 6 months!!! Tips on shipping that will keep this from happening to you. Leaving Feedback Feedback? What is feedback? Tips on leaving appropriate feedback. Dutch Auctions...why they can make you wealthy indeed Here I'll explain how Dutch auctions can really make you some money on eBay if done properly. Finding the right formula that works OK so you have 100 items to sell, but don't want to do a dutch auction? Well lets get the right formula down that sells your item with maximum profits. I see vacation certificates sell Great!! Where do I get them? Where you can get the vacation certificates without paying a distributorship fee. (Some people require you pay them \$99 to \$500 just to become a distributor!!!) HTML? What is that? What you need to know about HTML to spice up your listings. Should I set a reserve price? Or not? To reserve or not to reserve. That is the question... What to do about those

hard to please bidders. OK I've done everything professionally, yet my buyer is not happy. What do I do?

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