## So, You Want Your Own Business

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Ever wonder if you can succeed in a business? Discover the secret to start your own business. Have You Considered Buying an Existing Business but Didnt Know what it Would Entail? Stop Struggling! Discover the Answers to These and Other Burning Questions Today! If you answered yes to any of those questions, you can join the ranks of many others who have been exactly where you are. Wall Street is in shambles. Layoffs are rampant. Retirement funds have been decimated. In these tough economic times, more people than ever are looking at self-employment as their vehicle out of the deep hole they find themselves in. Most arent even treading water, let alone have any hopes of salvaging their forgotten nest eggs. Its no wonder that owning your own business is looking more like the pot of gold at the end of the rainbow. However, owning a business may not be the right path for you. You cant make an intelligent decision until you have all sufficient information. Nothing but the facts How can you make a risky decision like a business purchase without having all the facts? The answer is you cant! Your first decision is whether to buy an existing business or start one of your own. You must ask yourself why you want to go into business in the first place. Make certain your decision is based on logic rather than emotion. Do you have any idea how to prepare a business plan? What if you want to make an offer on an existing business? Do you know how to write an offer? How about the structure of the business? Should you incorporate? By now your head is probably spinning with more questions than answers. Thats why you need guidance. Fortunately you are in the right place at the right time. So, You Want Your Own Business is just what the doctor would order if the doctor were a business advisor. Not only will you learn how to buy an existing business but the pros and cons of a startup company are also outlined for you. All the answers you need to all the questions you havent asked are crammed into the digital pages. Not only that, but take a look at what else youll find: How to Write an Offer to Purchase The quality of your purchase offer is an essential part in the purchase dealings. Negotiations Negotiating can be tough and practically every aspect of our business and personal life involves negotiation. Learn how to put it to work. Choosing the Business Model A business model is a representation of how the company will make money. Discover how to select the right model for you.

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