

# The Complete Guide To Financing Real Estate Developments - Ira NACHEM

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Get Answers to All Your Questions About Financing Real Estate Development -- and Tailor a Finance Package that Meets Specific Your Needs The Complete Guide to Financing Real Estate Developments offers a detailed roadmap to navigate the complex process of financing small to large-scale real estate projects, such as office buildings, apartment complexes, and hotels. Real estate expert Ira NACHEM explores the pros and cons of large versus small institutions; how to structure and present a loan proposal, the approval and closing processes; the truth about appraisals, guarantees, insurance and lien law; financial and physical bonuses and constraints, environmental issues and many other topics. NACHEM presents in-depth information and explanations that answers questions on: Who the Commercial Real Estate Lender Really Is What Information Should the Borrower Produce How a Workable Budget is Created How the Lender Evaluates a Borrower What the True Value of an Appraisal Is What goes into a Lender's Loan Presentation What to Expect at a Closing What Key Legal Documents are Most Important What the True Value of a Guarantee Is How the Borrower and Lender Prepare for the Funding Process What Is involved in Loan Administration After the Closing What Is the View from the Borrower's Perspective What Are some of the Constraints and Incentives to Development What Are the Values and Risks of Insurance and Bonding What Is the Reason for Title Insurance and how does it work What Are the Complexities of Lien Law and how does it work How Is the Loan Eventually Repaid What Real Estate Math Is Essential for the Professional How Important Are Environmental Issues How Can the Lender Find New Loan Prospects What Are the Risks and Rewards of Loan Participations Featuring a wide range of helpful examples and illustrations, The Complete Guide to Financing Real Estate Developments covers many of the day-to-day realities faced in the real estate industry including the differing perspectives of lenders and borrowers, their personal pressures, personalities and politics, and much more. Author: NACHEM, Ira Publisher: McGraw-Hill Illustration: Y Language: ENG Title: The Complete Guide to Financing Real Estate Developments Pages: 00450 (MicrosoftReader.lit) / 00450 (Encrypted PDF) On Sale: 2007-06-26 SKU-13/ISBN: 9780071479356 Category: Business & Economics : Real Estate -

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