Secrets Of Getting A Bank Loan

DOWNLOAD HERE

There seems to be one sad fact of life that all business people have to face sometimes banks and Bank Managers just dont get small businesses. They claim to understand the problems you face, the issues you have to tackle on a day-to-day basis, but at the end of the day they arent there for you when you need them. Yet business owners are usually equally to blame they think they can turn up at the bank, give some half baked story about their idea or business and walk off with a couple of thousand in their back pocket! For you it doesnt have to be like this. Now you can get a real edge by learning the secrets of getting your Bank Manager to say yes! So how do you get hold of these powerful secrets? Everything you will ever need to know about getting the Bank Manager on your side are revealed in this e-book - The Secrets of Getting Your Bank Manager to Say Yes! Ive dealt with small businesses and large businesses, said yes, said no and said maybe. I know exactly how a Bank Manager thinks because lve been one! Yes, Ive sat behind the Bank Managers desk! No one is better qualified to reveal the all secrets of getting a small business loan than someone who has been at the sharp end. This e-book contains years of hands-on experience gained during my time in a major bank dealing with businesses of all sizes. This e-book will give you all you need to know about how to deal with your Bank Manager. Youll get ideas, tips and insider knowledge such as: What information he likes to receive What turns him on and what turns him off The insiders story on how he will assess your request for a loan How to negotiate a great deal on your interest rate and fees And loads more! This really is a major piece of work as it comes in at 246 A4 much in there - I like the summary sections, preparation, questions for bank manager, rehearsing, body language, belief, win-win solutions, etc. Its very comprehensive indeed. I like the links through to other resources - this has surely got to be THE ONLY book anyone starting up will need..... Deanna Derbyshire small businesses. I've been a qualified accountant for more than twenty years and I picked up pointers that I had never appreciated before. Paul Simister, Director, Planning & Control Solutions Ltd plancs

DOWNLOAD HERE

Similar manuals:

Secrets Of Getting A Bank Loan