

Prospecting Ninja - Hot Prospecting Method!

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STOP COLD CALLING...FOREVER! If you dislike cold calling as much as I do, you MUST read the information below. Discover how you can get all the warm prospects you will ever need to take your business to the next level. This strategy shows you how to get more quality prospects in one day that you could get in a month with cold calling! OK, here's the crystal-clear version. Every business owner, executive and salesperson that attends these events is ultimately looking for prospects. They are there to tell the people they will meet with about their business. Attending a speed networking event is a marketing exercise. If you are fed up with pounding the pavement and groveling for business like a carnival monkey -- you need this report! Cold-calling is way over-rated. Business owners are busier than ever and less focused than they once were. Plus the fact that times have changed and cold calling simply does not work as well as it did some seven or eight years ago. This first installment of the Prospecting Ninja offers you a better, more efficient way to prospect. It provides you with a simple strategy for getting warm prospects. The great thing about this method, is that the prospects you will be coming in contact with are actively seeking more business and prospects themselves! As a marketing consultant, you offer services that are universally appealing to this crowd. * This method employs one of the most effective ways to gain warm prospects and new business contacts. * It's one of the most time-efficient method for prospecting. * It's cost effective. A typical event costs from \$5 to \$35 on average. Some of these events are free. * It's a fun and entertaining way to generate new business. Even if you don't sell marketing services, this method will work for any type business. It works regardless of the product or service you wish to bring to market. The entire sales process begins with good prospecting. Get this method down pat and you will have the ability to basically sell anything that people are actively buying.

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